

# *Extra! Extra!*

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April, 2000



Parris N. Glendening  
Governor

Kathleen Kennedy Townsend  
Lt. Governor

Peta N. Richkus  
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Michele Rozner  
Assistant Secretary

Anne MacKinnon  
Director

Gary A. Gray  
Federal Program Manager

Mark Hechmer  
Federal Warehouse Supervisor

Wallace Henderson  
State Program Manager

Kevin Durham  
State Warehouse Supervisor

Heather Brautman  
Marketing and Public Relations

## This is Your News!

Hello! This is your inaugural copy of *Extra! Extra!* We hope you enjoy it, and continue to read it. We intend to keep you informed of Surplus Property events, report on exciting happenings, tell you about future sales, and keep you up to date on what's in our warehouse.

Being in the Surplus Property business is exciting, especially in today's day and age. We get to see exactly what's going on in the world outside the big warehouse, and know that we're helping many of our wonderful customers with their surplus needs. Whether it be the privilege of helping out new Boy Scouts with their mess kit, tent, and camping

needs or supplying equipment to your childrens' schools, we're there for you. Think of us as your one-stop-shop for all your furniture, computer, and office supply needs. And don't forget to drop by for unexpected finds too. From ping-pong tables to planes to crates of bright white paper, we get lots of items.

We're also committed to serving you in the most efficient way possible. Next time you come visit us, check out the changes to our front lot. We've remodeled the parking situation to put you, the most important factor to MSASP, front and center with priority parking right in front of our building. We're happy to have you as our customer, so if there are

other things we should be doing to help you, don't hesitate to let us know!

And we're reaching out to the community, too. See this newsletter for details on our Egg Hunt and upcoming Yard Sales. We want to make it known that Surplus Property has endless opportunities for you. Enjoy the newsletter, and we'll see you soon!

## *MSASP*



You can find great home furnishings here!

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## **MSASP Celebrates Spring with Egg Hunt**

On April 8, 2000, MSASP had a special treat during the usual Saturday open-warehouse day. The weather was warm and sunny as we hid tons of brightly colored plastic eggs filled with candy and prizes at the warehouse.

Children gathered and hunted for the eggs while parents enjoyed free cookies and juice. There was also a facepainter/balloon-maker and a visit from the Surplus Bunny! Many families stayed to shop afterwards. The event was done to

celebrate the onset of spring and to give thanks to many area customers who have been loyal shoppers of MSASP through the years. Stay tuned for more fun events like this one!

## Federal News

We have embarked on a **Donee Trainer Program**. In this one day seminar, you will learn how to screen your own property. This seminar is *free* and can save you up to 60% off your service fees! At this month's program, you will see a Defense Reutilization Marketing Office and meet Area Utilization Officer Rick Parker. See page 3 for the registration form.

We would like to report that our screening area has grown— we now screen from Scranton, PA to Norfolk, VA. This means we can offer you more and service you better!

There's a fiery, red-hot item waiting for you in our warehouse. It's a 1968, pump-front fire truck. The truck is in excellent condition and really a must see! Get your engine in motion and call Mark Hechmer, Federal Warehouse Supervisor, at 410-540-4067.

## State News

We've added a new employee to our staff. Torrence Owens will be speeding up processes as our receiving clerk.

For those of you involved with schools, remember that the fiscal year is coming to a close. Use those budget allocations now!

State vehicles are back at surplus! Stop by the warehouse to check out our selection and the great prices on vans, cars, and transport vehicles, or call 410-540-4099 today.

Our next **sealed bid auction** will run from Monday, April 24 through Friday, May 5 at 4pm. Some of the items up for bid include: engines, forklift battery chargers, truck hitch, hot water heater, fire logs, fences, a Baldwin piano, state vehicles, and a parade float on a 40' trainer. Stop in and pick up a bid form or call Kevin Durham at 410-540-4068.

## The (Very) Fine Print

This newsletter is for *you*, our customer, so please feel free to let us know if there's something you'd like to see in it. More articles? More item reviews? Want to be a guest author and pen an article to be read by your peers? If there's a topic you'd like to write about, please contact Heather Brautman, at 410-540-4061, editor for *Extra! Extra!* We'd love to have you!

Please also note that the items reviewed in this newsletter have a finite quantity. Quantities are limited and property moves at a high rate with frequent turnover. If you are interested in a particular item, we will be happy to help you find what you need. Arrangements may also be made to hold items (for a short amount of time).

Send any inquiries about the newsletter, comments, and interesting tidbits worthy of publication to: H. Brautman, Maryland State Agency for Surplus Property, 8037 Brock Bridge Road, PO Box 1039, Jessup, MD 20794. You can also send email to: [Heather.Brautman@dgs.state.md.us](mailto:Heather.Brautman@dgs.state.md.us)

Hours have changed! We're now open  
8am-4pm Monday, Tuesday, Wednesday,  
and Friday; 8am-8pm Thursday, and  
8am-4pm two Saturdays a month  
(see calendar on page 4).

### Federal Item of the Month\*

Field shower, 9 heads, brand new. Comes with heater and pump. \$750.

\*Items are on a first-come, first-serve basis. See Agency for actual quantities.

### State Item of the Month\*

4C9 Vitra Low Freezer, with safeguard alarm system and battery. \$100

\*Items are on a first-come, first-serve basis. See Agency for actual quantities.

### Uses for State Surplus Property

- Theater Groups
- Garage Sales/Flea Markets
- Day Care Playgrounds
- Senior Center Learning
- New Offices

## Quick Bits

### Got Stuff?

If you've got way too much in that attic, consider partnering up with us at one of our **Saturday multi-family yard sales!** Tables are still available. The yard sales will be held on the Saturdays our warehouse is open through October. This could be a great money-making opportunity for you. Call 410-540-4061 to reserve your space. Want to sponsor? If you are one of our approved non-profit donees, call 410-540-4061. All space and table profits are yours to keep! If you would like to simply come by and shop, feel free! Really free, as admission is free for shoppers!

### It's All Yours!

Exciting news! Occasionally, the Federal Government will allow us to make some items previously only available to donee organizations now available to the public. This means that after a set amount of time, that fabulous treadmill or mess kit that you noticed in our warehouse could soon be yours! Call Mark Hechmer, Federal Warehouse Supervisor at 410-540-4067 for more information.

### We Save You More!

But you already know that, right? Here's some more good news. We're going to be saving

you more! That's right. Our new pricing plan for the federal side of the warehouse states that if an item has been in the warehouse for 3 months, you'll receive 20% off the service charge. After 6 months, it's 35%. After 9 months, you're looking at a 50% reduction off the original cost of the item.



### Did You Know?

- *Federal Surplus Property must be used in an authorized program.*
- *Personal use or non-use of Federal Surplus Property is not allowed.*
- *Permission must be obtained before selling, cannibalizing, or trading Federal Surplus Property.*

## Donee Training Class

If you're already a donee with MSASP, but you don't do your own screening, consider signing up for this incredibly helpful and cost-efficient class! This one day seminar will be held **May 3 at Fort Meade**, which is easily accessible to all of Maryland. Our MSASP experts will lead you on a day of instruction, discussing how do-it-yourself-screening can save you up to 60% off your service charges! There will also be guest speakers and opportunities to learn trail screening as well. Space is extremely limited so please sign up today!

*Please type or print below, then fax to 410-799-2725, or call 410-540-4067 to reserve your space.*

Date: \_\_\_\_\_

MSASP Account No. \_\_\_\_\_

State Agency/Public Agency: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Street Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_

Email Address: \_\_\_\_\_

Number of Attendees: \_\_\_\_\_

## MARYLAND STATE AGENCY FOR SURPLUS PROPERTY

Maryland State Agency for Surplus Property  
8037 Brock Bridge Road  
PO Box 1039  
Jessup, MD 20794

Phone: 410-799-0440  
Fax: 410-799-2725  
Email: [Heather.Brautman@dgs.state.md.us](mailto:Heather.Brautman@dgs.state.md.us)  
[www.dgs.state.md.us/surplus](http://www.dgs.state.md.us/surplus)



***Surplus Makes Sense!***

This is the first issue  
of Extra! Extra!

## MSASP Fun & Games

So maybe you've shopped here at the Maryland State Agency for Surplus Property a few times. Perhaps you're even a "regular shopper". (After all, we had to get your name for our newsletter mailing list somehow!)

By now maybe you can even amaze your surplus-shopping-challenged friends by knowing what exactly "MSASP" stands for!

But over here in the warehouse, we feel like MSASP is a mouthful. So we're conducting a search for a new name.

We're considering ideas like "Maryland's Attic" and "Surplus City". Got a creative bone that's itching? Go for it! Send us your ideas for a new name. If we decide on it, we'll send you a gift certificate good for fantastic items in our warehouse.

We want to continue projecting the image of outstanding value and opportunity that you find each day here at MSASP. Good luck, and send in those entries!

### MSASP Calendar

We are open the following  
Saturdays from 8am-4pm:

April 29*	August 26*
May 13*	September 9*
May 27*	September 23*
June 10*	October 14*
June 24*	October 28*
July 8*	November 4
July 22*	November 18
August 12*	December 9
	December 16

\* We will be holding our yard sales on these days. See page 3 for more information or call 410-540-4061 to find out about sponsorship and vendor opportunities.